Director of Patient Care Programs
Business Development
CureDuchenne
1400 Quail St, Suite 110
Newport Beach, CA 92660

CureDuchenne is the leading non-profit organization dedicated to saving the lives of those affected by Duchenne muscular dystrophy. The Director of Patient Care Programs is a business development position to provide strategic planning and implementation of CureDuchenne’s Patient Care Programs.

Position Responsibilities

We are looking for a strategic thinker and business leader with experience in healthcare/pharmaceutical/biotech industry ideally in the rare disease space to grow the CureDuchenne Patient Care Program through securing corporate sponsorships, grant writing and relationship building. In addition, this position will focus on access and advocacy issues to support the Duchenne community.

- Procure corporate sponsorships and provide excellent communication and service to our partners.
- Develop strong relationships with sponsors, pharmaceutical companies, healthcare providers
- Write and secure grants to help fund overall program and special projects
- Develop and manage Patient Care business plan, budget and reporting
- Network at CureDuchenne Cares Family Workshops and Summits
- Educate patients and their parents on insurance issues to know their rights and to better attain access from insurance providers on their desired drugs
- Work with insurance companies so they understand the unique needs of the Duchenne community and the scarcity of treatment options available
- Collaborate closely with the National Organization for Rare Disorders, EveryLife Foundation, Global Genes and others to influence policy decisions for better outcomes for patients and industry members
- Lead patient advocacy efforts
- Oversee and expand patient registry
- Work closely with CEO, CureDuchenne Cares Program Director and other CureDuchenne Cares team members
- Provide supervision to the Program Services Manager for support tasks
- Identify and manage other special projects, as needed

Qualifications Required

- BA or BS degree or equivalent experience
- 10 years of prior related work experience, preferably in the healthcare field
- Ability to demonstrate successful business development experience
- Superior customer service and professional demeanor
- Strong persuasive communicator
- Excellent verbal and written communications skills
- Strong interpersonal and presentation skills required; ability to cold call, grow contacts and build and nurture effective business relationships to increase CureDuchenne’s visibility, brand awareness, and revenue.
• Detail oriented, adaptable, organized and demonstrated ability to successfully manage multiple projects and tasks.
• Positive attitude and ability to work well with a team.
• Must be able to read, comprehend and analyze financial goals and fundraising reports and generate required reports on a timely basis.
• Excellent computer skills including Word, PowerPoint, Excel and Outlook.
• Must be able and willing to work evenings and travel on weekends as necessary.
• Position based in Newport Beach, Calif., headquarters.

Duchenne Muscular Dystrophy

Duchenne is fatal genetic disease that causes muscle degeneration. Those with Duchenne are usually diagnosed before the age of 5, lose their ability to walk by age 12 and most don’t survive their mid-20s. The simplest of tasks become difficult, and in the later stages, heart and breathing muscles fail. More than 15,000 children and young adults are living with the disease in the United States alone and more than 300,000 worldwide. The disorder knows no ethnic, economic or social boundaries.

CureDuchenne

CureDuchenne is a national nonprofit based in Newport Beach, Calif., that raises awareness and funds research to find a cure for Duchenne. CureDuchenne is leading the charge to find a cure, and to date, nine research projects have advanced into human clinical trials with our support. This accelerated push to move research from the lab into clinical trials will save the lives of those afflicted and give them hope as we halt the progression of the disease. Very few health-related nonprofits have been as successful and as focused as CureDuchenne in helping bring potential life changing treatments into human clinical trials.

Mission and Vision

CureDuchenne’s mission is its name…to cure Duchenne. Our vision is to save this generation of children and young adults with Duchenne. Our goal is to fund research to find a cure for Duchenne. CureDuchenne supports the translation of research and development programs into the clinic to focus on developing potential therapies to transform the treatment of Duchenne.

How to Apply
Send an email to Alicia with CureDuchenne at alicia@cureduchenne.org. Please include a cover letter and a resume as an attachment.